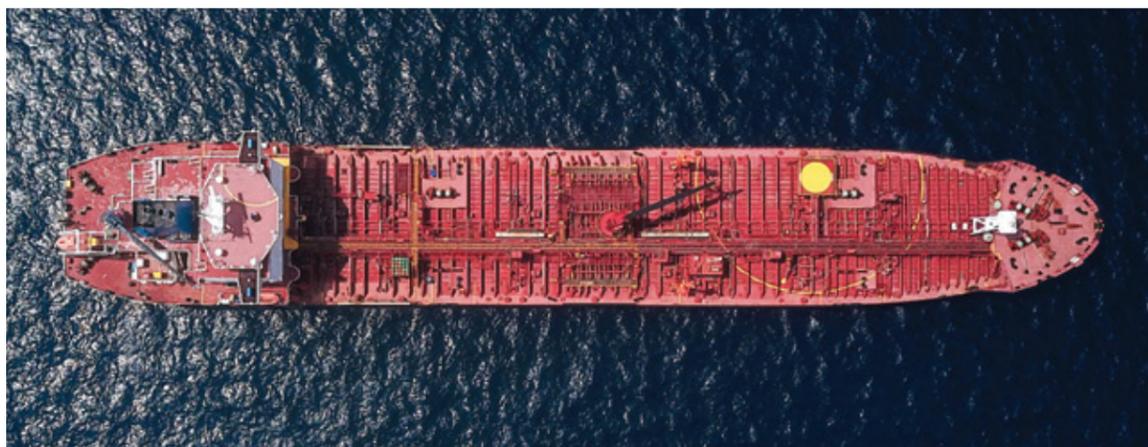


THALPIS
MARITIME SERVICES



CREW MANAGEMENT & TRAINING

“Τα καλά πλοία αξίζουν τόσο, όσο τα επ’ αυτών πληρώματα”

Κώστας Μιχαήλ Λαιμός

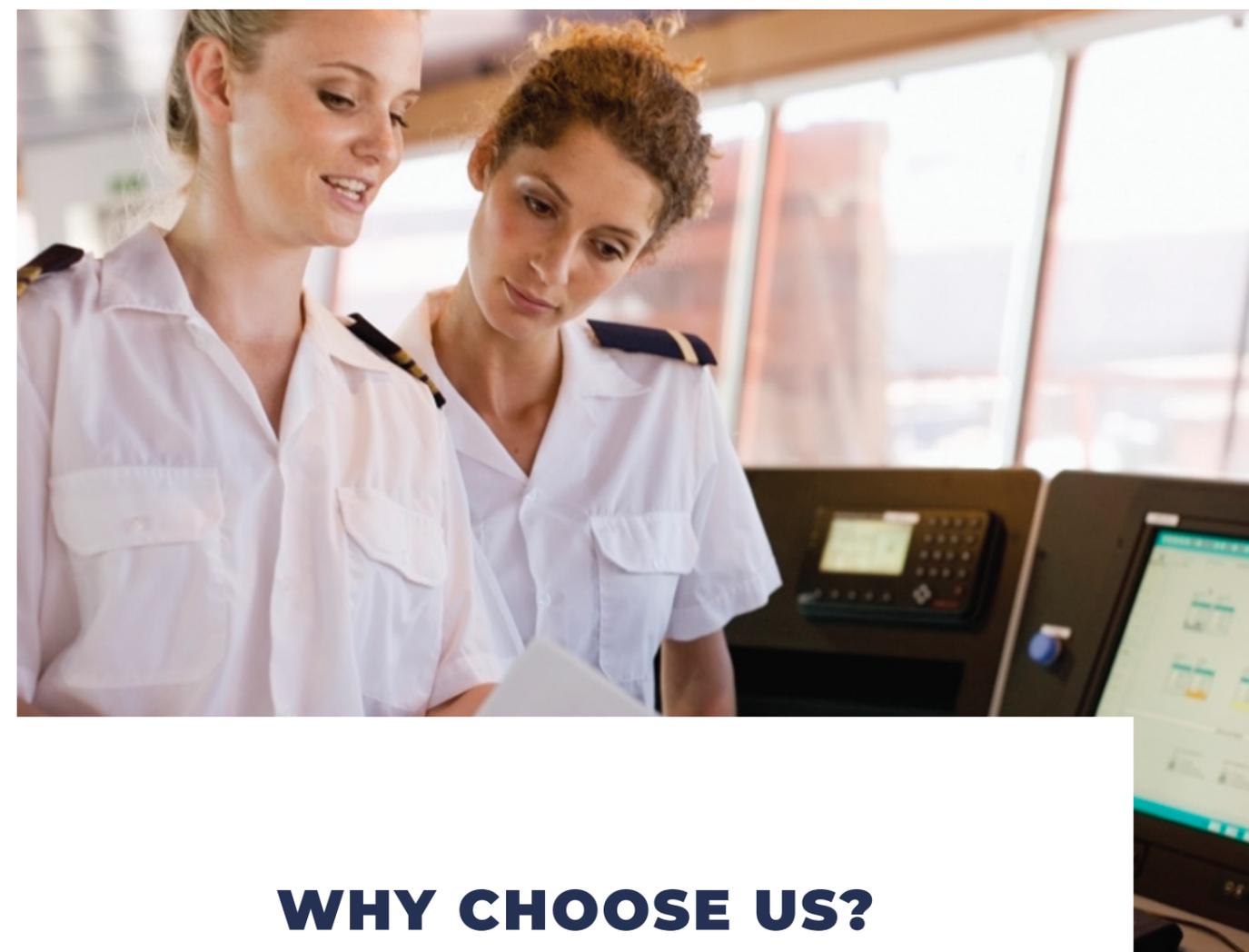
"Good ships are as worthy as their crews"

Costas Michael Lemos

Thalpis manning and crew management service solutions are tailor-made to support the crewing needs of individual ship owners, operators and managers allowing them to focus on the technical and commercial operations of their vessels.

Thalpis provides a multi-national pool of well-trained and competent professionals who are selected and developed in accordance with your specific needs for a variety of cargo, tanker, chemical, LNG, offshore, cruise, ferry, leisure and specialized vessels.

Through vigorously negotiated Collective Bargaining Agreements, Thalpis is able to offer the most competitive wage scales backed up by bespoke customer service.



WHY CHOOSE US?

We give you a real commercial advantage

VIRTUALING MANAGEMENT

Through our worldwide network of approved suppliers we source the best supplies to provide seafarers with the highest possible quality while we reduce operational costs for the operators.

We work closely with each vessel in order to establish a good and long-lasting relationship. This close relationship enables us to offer provisions for every crew nationality no matter where in the world. Our investment in software provides an easy ordering tool, which keeps the ordering and stock management process simple and transparent while the “single point of contact” approach increases efficiency and streamlines customers’ processes.

Our provisions management service assists our customers in achieving maximum efficiency within the allotted budget by reducing administration costs and resources allocation both ashore and onboard. The cost is fixed throughout the year without hidden surprises while the well-being of the seafarers is improved significantly.



The screenshot shows a software interface with the following sections:

- Plan a Menu:** Includes filters for 'Fleet' (All Fleets), 'Company', 'Owner' (All Owners), and 'Vessel Gr'. It features a search bar for 'Menu planned up to:' and fields for '*Select Planned Period', 'Total Visitors Expected (in Manday's)', and '*Expected / Nearest Port of Major Supply Available'.
- Expected crew details for t:** Includes a 'Nationality' dropdown.
- Legend:** Shows status indicators: Not Requisitioned (blue), Not Planned (yellow), Out Of Stock (red), GRN Pending (purple), and Planned (green).
- Recipe Details:** A table with columns for Ingredient Name, Qty, and Unit. The table lists:

Ingredient Name	Qty	Unit
Black Bean[PUL503]		0.1 Kg
Celery[FVEG24]		0.1 Kg
Chinese Cooking Wine[ALC02]		75 Ml
Cod Fish[FRSEA05]		1.5 Kg
Cooking Oil[FAT02]		0.1 Ltr
Ginger[SPHB45]		0.1 Kg
- Portion Size:** Set to 0.00.
- Navigation:** Includes 'Add Recipe', 'Previous', 'Next', and 'Items per page' (set to 30).
- Legend:** Shows status indicators: Out Of Stock (red), Bypassed Item (yellow), and Replaced Item (blue).

OUR WAY

Clients first

First, and above all else, we place the needs of our clients.

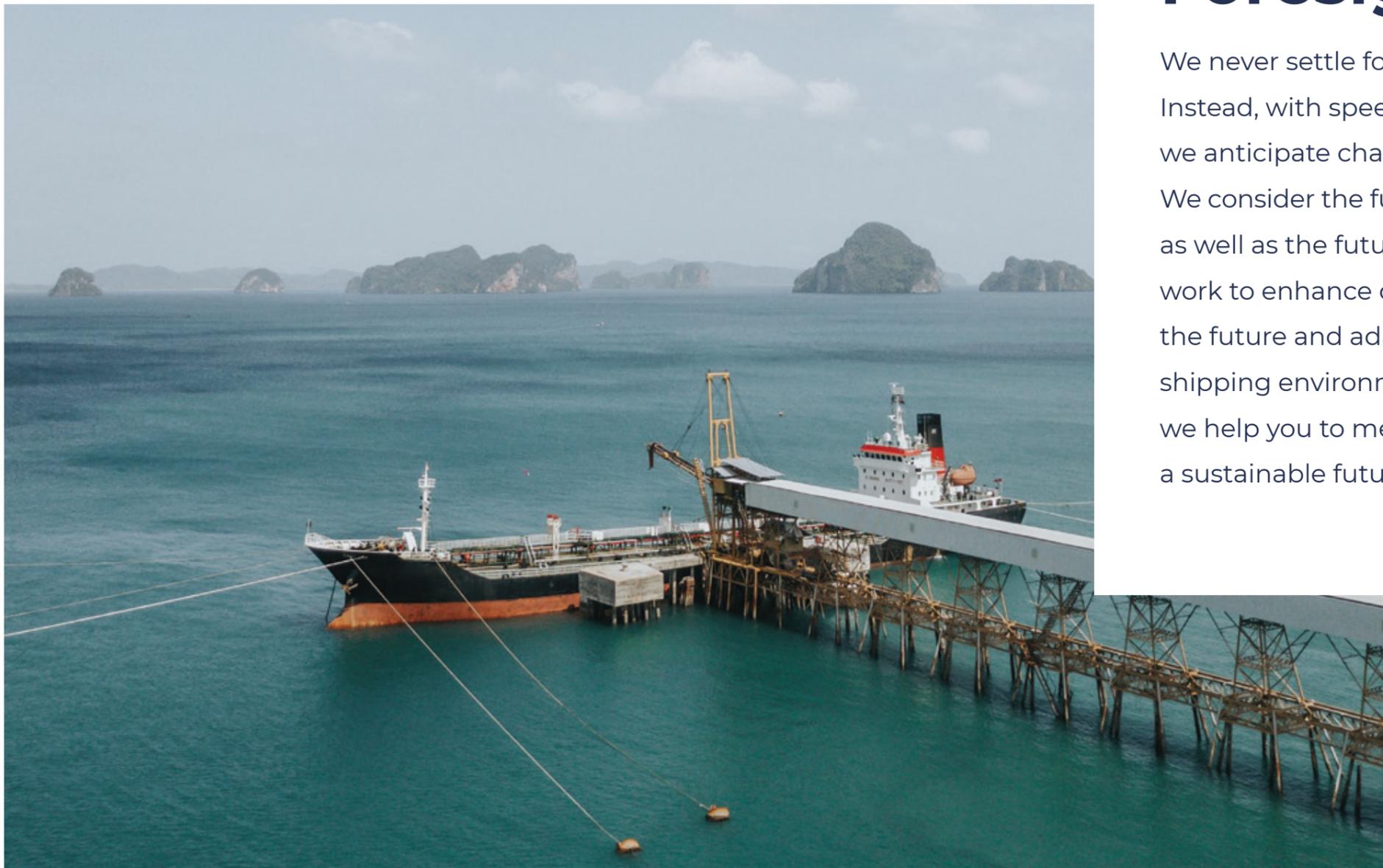
We continuously work to understand your individual needs and strive to resolve every concern to your satisfaction. We feel responsible to ensure your success. We let this responsibility set the direction of our work and guide our actions.

Teamwork

We put great importance on enabling our employees to achieve their best through their work with each other. We believe that when a diverse group of individuals brings their unique worldviews together, shares their wisdom, and works toward a common goal, the results are extraordinary and far beyond what can be achieved by any one person.

Foresight

We never settle for the status quo. Instead, with speed and foresight, we anticipate challenges that lie ahead. We consider the future of shipping services as well as the future of your business, work to enhance our ability to picture the future and adapt to the ever-changing shipping environment. In this way, we help you to meet your goals and create a sustainable future.



OUR DNA

The Difference is Our DNA.

Thalpis was born thanks to the passion and great commitment of everyone at its inception. The desire to succeed is deep-rooted and is in our DNA. We know what it is to operate and charter a vessel in the face of tough competition and we also know that success would not be possible without hard work and dedication.

Our management team embodies an average of more than 20 years in the frontline of ship operations. Knowledge and experience are uniquely blended with innovation, creating effective yet cost effective solutions of the highest standards.

We believe in being there for our customers to give them the competitive edge over their competitors and win.

We listen to what our customers say, while at the same time looking for ways to help them to meet industry challenges. The results and achievements of our customers justify our efforts and spur us on.

OUR VISION & MISSION

Thalpis endeavors to optimize the benefit of its stakeholders within the boundaries of the ethical and legal framework of the shipping industry.

- ▶ We are a global family that values diversity.
- ▶ We always do the right thing with precision, pace and passion.
- ▶ We trust each other and have fun working together.
- ▶ We create sustainable value and make difference.

WHERE IS THALPIS?

Our headquarters are located in Athens, Greece.
Our training and crew management centers are strategically located in Europe and in Asia.

Havana
Cuba

Athens
Greece

Nicosia
Cyprus

Odessa
Ukraine

Novorossiysk
Russia

Colombo
Sri Lanka

Yangon
Myanmar

Hai Phong
Vietnam



THALPIS

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